



QUOTATION Q-RC-0142-v1	DATE 2026-10-04	VALID UNTIL 2026-11-03	CURRENCY USD
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DAP Riyadh site (Incoterms 2020)

CODE	ITEM	W × D × H (MM)	MATERIAL / FINISH	QTY	UNIT	PRICE (USD)	TOTAL (USD)
Standard king guestroom × 120							
HB-01	Headboard wall panel, upholstered centre, oak veneer frame	3 200 × 60 × 1 400	Oak veneer 0.6 mm, PU lacquer 30 GU; fabric per MAT-FAB-03	120	pc	USD 610	USD 73 200
NS-01	Nightstand, one drawer, soft-close	500 × 420 × 550	Oak veneer, PU lacquer 30 GU	240	pc	USD 185	USD 44 400
WD-02	Wardrobe + minibar unit, lit niche, glass shelf	1 600 × 618 × 2 400	Oak veneer; solid-surface top	120	pc	USD 1 340	USD 160 800
Subtotal • Standard king guestroom × 120							USD 278 400
Twin guestroom × 60							
HB-02	Headboard panel, twin	2 600 × 60 × 1 400	As HB-01	60	pc	USD 540	USD 32 400
DK-01	Desk with cable management	1 200 × 550 × 750	Oak veneer; HPL top	60	pc	USD 420	USD 25 200
Subtotal • Twin guestroom × 60							USD 57 600
Freight: sea Mersin → Jeddah, truck Jeddah → Riyadh site, insurance (DAP)							USD 38 500
Total • DAP Riyadh site (Incoterms 2020)							USD 374 500

PAYMENT

- 30% on order
- 40% on approval of shop drawings and samples
- 30% after inspection, before shipment

LEAD TIME

16–18 weeks from approval of shop drawings and samples

NOTES

- Prices exclude import duty, VAT and local taxes in the destination country.
- Installation is quoted separately on request.
- Route and freight valid for 14 days from the quotation date; reconfirmed at order.

TERMS

Prices in USD as shown on each line. Valid 30 days.
Production starts after written approval of shop drawings and samples. Terms of sale: attached.

SAMPLE